

Message Text

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PAGE 01 ZANZIB 00103 121137Z

51

ACTION AF-06

INFO OCT-01 ISO-00 AGR-05 OFA-01 INT-05 STR-04 AID-05

CIAE-00 EB-07 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00

XMB-02 OPIC-03 SP-02 CIEP-01 LAB-04 SIL-01 OMB-01

PA-01 PRS-01 /066 W

----- 099672

R 120800Z MAY 75

FM AMCONSUL ZANZIBAR

TO SECSTATE WASHDC 1060

USDOC WASHDC

AMEMBASSY DAR ES SALAAM

INFO AMEMBASSY NAIROBI

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E.O. 11652: N/A

TAGS: BEXP TZ

SUBJ: POTENTIAL MAJOR BREAKTHROUGH IN US COMMERCIAL RELATIONS WITH
ZANZIBAR

REF: (A) ZANZIBAR 0101; (B) ZANZIBAR 0102

1. ON MAY 9, CONSUL WAS ASKED BY ASSISTANT TO CHAIRMAN FOR TRADE AND
INDUSTRY TO ATTEND ON FOLLOWING DAY SPECIAL MEETING OF ZANZIBAR
GOVERNMENT'S COMMERCE COMMITTEE AT AFRO-SHIRAZI PARTY HEADQUARTERS.
THIS COMMITTEE, CHAIRED BY ZANZIBAR LEADER AND TANZANIAN FIRST VP
JUMBE, IS HEADED ON DAY-TO-DAY BASIS BY COL. SEIF BAKARI IN HIS
CAPACITY AS REVOLUTIONARY COUNCIL REPRESENTATIVE TO DEPARTMENT OF
FINANCE, AND IS KEY GOZ BODY DEALING WITH ALL MAJOR DECISIONS RE
COMMERCIAL AND FOREIGN ASSISTANCE MATTERS.

2. OPENING STATEMENT BY COL BAKARI LEFT NO DOUBT THAT MEETING CAME
ABOUT AS FOLLOWUP TO APRIL 21 LETTER FROM AMBASSADOR CARTER TO FIRST
VP JUMBE, WHICH OUTLINED TRADE OPPORTUNITY PROGRAMS AND GENERALLY
MADE CASE FOR CLOSER US-ZANZIBAR COMMERCIAL RELATIONSHIP. AT BAKARI'S
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PAGE 02 ZANZIB 00103 121137Z

REQUEST, CONSUL BRIEFED HIM AND OTHER MEMBERS OF COMMITTEE ON TOP

PROGRAM AND INDICATED WAYS IN WHICH ZANZIBAR, WITH ITS CENTRALIZED PURCHASING SYSTEM, MIGHT USE TOP TO INFORM ITSELF ABOUT US PRODUCTS AND SERVICES. BAKARI, IN PRESENCE OF OTHER MEMBERS OF COMMITTEE AND REVOLUTIONARY COUNCIL, INSTRUCTED ALI KARUME, DEPUTY CHAIRMAN FOR COMMERCE AND INDUSTRY, TO BEGIN PROCESSING COMMERCIAL INQUIRIES AS APPROPRIATE THROUGH CONSULATE.

3. BAKARI THEN GOT MORE SPECIFIC, OUTLINING THREE MAJOR PROJECTS ON WHICH ZANZIBAR GOVERNMENT WANTS URGENTLY TO PROCEED; 1) ESTABLISHMENT OF LOCAL COTTON-SPINNING AND TEXTILE INDUSTRY, 2) MAJOR UP-GRADING OF ZANZIBAR RADIO TRANSMITTING FACILITIES, AND 3) ASSISTANCE IN EXPANDING FISHING INDUSTRY AND CREATION OF FISH PROCESSING AND CANNING FACILITIES. ON ALL THREE, CONSULTATIONS WITH APPROPRIATE U.S. FIRMS AND SUPPLIERS ARE SPECIFICALLY DESIRED.

4. BAKARI ALSO EXPRESSED INTEREST IN IMPORTING U.S. FINISHED COTTON FABRICS AND MATERIALS FROM US, WHICH IS SUBJECT OF SEPARATE TRADE OPPORTUNITY SUBMISSION (REF B).

5. CONSULATE HAS FOR SOME TIME BEEN SEEKING TO EXPAND COMMERCIAL OPPORTUNITIES IN ZANZIBAR. HAVING ASCERTAINED THAT ZANZIBAR'S CENTRALIZED DECISION-MAKING PROCESS SHARPELY LIMITS USEFULNESS OF WORKING-LEVEL CONTACTS FOR THIS PURPOSE, TOP-LEVEL APPROACH ON THIS MATTER WAS FELT TO BE APPROPRIATE. RAPID AND FORTHCOMING GOZ RESPONSE THEREFORE MOST ENCOURAGING, SOMETHING OF A WATERSHED IN OUR EFFORTS TO REGULARIZE COMMERCIAL CONTACTS WITH ZANZIBAR.

6. FOR DEPARTMENT AND COMMERCE: REQUEST THREE MAJOR PROJECT OPPORTUNITIES (REF A) AND TOP (REF B), BE GIVEN ACTIVE AND URGENT CONSIDERATION AND BROUGHT TO ATTENTION OF POTENTIAL SUPPLIERS. FYI: CONSULATE UNDERSTANDS THAT REGIONAL RCA REPRESENTATIVE HAD EARLIER DISCUSSIONS WITH GOZ REGARDING RADIO BROADCASTING FACILITIES.

7. FOR NAIROBI: REQUEST ECON/COMMERCIAL REVIEW CONTENTS OF REFS (A) AND (B) AND IDENTIFY IF POSSIBLE REGIONAL REPRESENTATIVES IN NAIROBI WHO MAY HAVE INTEREST IN ONE OR MORE PROJECTS DESCRIBED. THIS MIGHT ALSO BE OPPORTUNE TIME TO PROGRAM VISIT OF ECON/COMMERCIAL OFFICER FOR FAMILIARIZATION VISIT TO ZANZIBAR AS CONSUL SUGGESTED ON LAST VISIT TO NAIROBI. SUGGEST DATE SOMETIME IN JUNE.

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PAGE 03 ZANZIB 00103 121137Z

8. DECON ON RECEIPT.
MACFARLANE

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Message Attributes

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Copy: SINGLE
Draft Date: 12 MAY 1975
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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